



## 2021 F-150

### XLT

Have vehicle  
questions?



Preproduction computer-generated image shown with optional equipment. Actual exterior may vary.

## Payment

- **Starting X Plan<sup>S1</sup> \$38,884**
- **Total of Options<sup>S4</sup> \$11,447**
- **Destination Charges<sup>S17</sup> \$1,695**
- **Total X Plan<sup>S16</sup> \$52,026**
- **Available Incentives<sup>S3</sup> -\$2,500**

#### Ford Credit Retail Bonus Cash

Program #13878: \$1,000.00 Ford Credit Bonus cash requires Ford Credit financing. Not all buyers will qualify. Take new retail delivery from dealer stock by 03/31/2021. See dealer for complete details.  
Amount: \$1,000, Offer Valid: Jan 5, 2021-Mar 31, 2021

#### Retail Bonus Cash

Program #13876: Take new retail delivery from dealer stock by 02/01/2021. See dealer for complete details.  
Amount: \$1,500, Offer Valid: Jan 5, 2021-Feb 1, 2021

Net X Plan<sup>S5</sup>

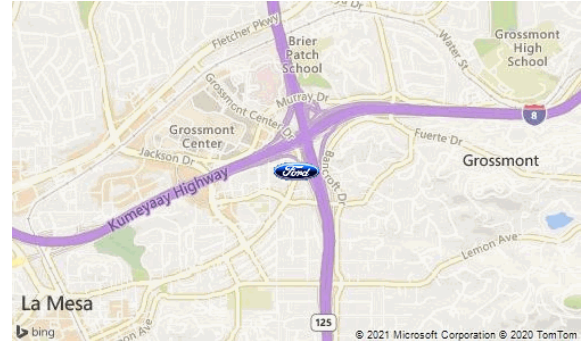
**\$49,526**

\$634 Monthly Payment<sup>S6</sup> Purchase based on \$10,000 down payment, 84 month term and 8.9% APR, \$0 trade-in-value

## Dealer Information

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Penske Ford  
8970 La Mesa Boulevard  
La Mesa, CA 91942



Showing the nearest Authorized Dealer for the entered zip code

## ModelX Plan

- XLT, SuperCab, 6-1/2' Box, 5.0L V8 with Auto Start-Stop Technology and Flex-Fuel Capability Engine, Electronic Ten-Speed Automatic Transmission with Selectable Drive Modes, 4x4, 3.73 Electronic Locking Axle Ratio **\$38,884**

## PaintX Plan<sup>S4</sup>

- Space White **\$0**
- No Secondary Color **\$0**

## PackagesX Plan<sup>S4</sup>

- 302A High **\$5,265**
- Class IV Trailer Hitch **\$0**
- Ford Co-Pilot360™ 2.0 **\$0**
- Power Equipment Group **\$0**
- XLT Sport Appearance Package **\$276**

## PowertrainX Plan<sup>S4</sup>

- 5.0L V8 with Auto Start-Stop Technology and Flex-Fuel Capability
- Electronic Ten-Speed Automatic Transmission
- 4x4

## ExteriorX Plan<sup>S4</sup>

- 20" 6-Spoke Dark Alloy Painted Aluminum Wheels **\$1,282**
- Tailgate Step with Tailgate Work Surface **\$396**
- Tonneau Pickup Box Cover – Retractable **\$1,558**
- Bedliner – Tough Bed® Spray-In **\$547**
- Windows – Rear Defroster **\$0**
- BoxLink™ **\$74**
- Skid Plates (4x4 Only) **\$0**
- Reverse Sensing System **\$0**
- 400W Outlet **\$0**
- LED Side-Mirror Spotlights **\$0**
- Windows – Rear Power-Sliding **\$322**
- Wheel Well Liner **\$166**
- Intelligent Access with Push-Button Start **\$0**
- Remote Start System with Remote Tailgate Release **\$0**
- LED Fog Lamps with LED Cornering Lamp **\$0**
- LED Box Lighting with Zone Lighting **\$0**
- Manual-Folding, Power Glass Sideview Mirrors – Heat and Turn Signal **\$0**
- Accent-Color Step Bars **\$0**
- 3.73 Electronic Locking Axle Ratio **\$523**
- 275/60 R20 BSW All-Terrain Tires (A/T) (4x4) **\$0**

## InteriorX Plan<sup>S4</sup>

- Black **\$0**
- Sport Cloth **\$0**
- Unique Sport Cloth 40/Console/40 Front-Seats with Power Driver/Manual Passenger Lumbar **\$0**
- Privacy Glass **\$0**
- Color-Coordinated Carpet with Carpeted Matching Floor Mats **\$0**
- Integrated Trailer Brake Controller **\$253**
- Cruise Control **\$0**
- Kicker Subwoofer **\$639**
- Interior Work Surface **\$151**
- Power-Adjustable Pedals **\$156**
- SiriusXM® with 360L **\$0**
- SYNC® 4 with Enhanced Voice Recognition **\$0**

## Standard Features

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### Exterior Features

- 170 Degree Rear Door (SuperCab only)
- Hooks - Front Tow, Two (4x4 Only)
- Side Mirrors - Heated
- Side Mirrors - Manual Folding
- Side Mirrors - Power Adjust
- Spare Tire Carrier - Rear Underframe
- Fully-Boxed, High-Strength Steel Frame

### Interior Features

- Manual Air Conditioning, Single Zone
- 4-Inch Productivity Screen
- Pre-Collision Assist with Automatic Emergency Braking
- Cruise Control
- Delayed Accessory Power
- Dome Light
- Fade-To-Off Interior Lighting

- Autolamp - Automatic on/off Headlamps with Rainlamp Wiper Activated Headlamps
- Easy Fuel<sup>®</sup> Capless Fuel Filler
- Hooks - Cargo Box Tie-Down (4)
- Tailgate, Power Lock
- Automatic High-Beams
- Auto Hold
- Bumper, Front - Chrome
- Bumper, Rear - Chrome
- Cargo Lamp, Integrated with Center High-Mounted Stop Lamp (CHMSL)
- Daytime Running Lamps
- Fog Lamps - Halogen
- Grille - Black Two-Bar Style with Chrome Surround and Black Accents
- Headlamps - Halogen
- Handles, Door and Tailgate - Black with Black Tailgate Bezel
- Taillamps - Halogen
- Side Mirrors, Skull Caps - Black
- Window - Rear - Fixed Glass with Privacy Tint and Defroster
- Windows - First-row - Power, One-Touch Up/Down Driver and Passenger
- Windows - Second-Row - Power (SuperCab and SuperCrew<sup>®</sup>)
- 17-Inch Silver-Painted Aluminum Wheels
- 245/70 R17 BSW All-Season Tires (4x2 Only)
- 265/70 R17 OWL All-Terrain tires (4x2 Diesel SuperCrew 157-inch Wheelbase only)
- 265/70 R17 OWL All-Terrain Tires (4x4 Only)
- Jack

## Packages

- Ford Co-Pilot360<sup>™</sup> 2.0

- Fully Flat Load Floor (SuperCrew<sup>®</sup> Models)
- Gauges and Meters – Fuel, Oil Pressure, Transmission Temperature and Engine Coolant Temperature; Speedometer, Odometer and Tachometer
- Grab handles (A-Pillar) - Front, Driver- and Passenger-Side
- Grab handles (B-Pillar) - Rear, Driver- and Passenger-Side (SuperCrew<sup>®</sup> Only)
- Horn, Dual-Note
- Intermittent Windshield Wipers
- Lane-Keeping System
- Outside Temperature Display
- Power Door Locks with Flip Key and Integrated Key Transmitter Keyless Entry Including Auto-Lock
- Powerpoint, 12V
- Rearview Mirror, Day/Night
- Reverse Sensing System
- Steering Wheel, Manual Tilt/Telescoping
- Visors with Driver- and Passenger-Side Covered Mirrors
- Color-Coordinated Carpet with Carpeted Floor Mats
- Steering Wheel - Black Urethane
- SYNC<sup>®</sup> 4
- 8-Inch Center-Stack Screen
- FordPass<sup>™</sup> Connect with 4G LTE Wi-Fi Hotspot
- Seats - Front - 40/20/40, Cloth
- Seats - Front, Manual Driver and Passenger Lumbar
- Seats - Rear - 60/40 Flip Up Split Bench with Elongated Cushion (SuperCrew<sup>®</sup>)
- Seats - Rear - 60/40 Flip-Up Split Bench (SuperCab)

## Power and Handling

- 4x2
- Axle, Front - Independent Front Suspension
- Electronic-Shift-on-the-Fly (ESOF) with Neutral Towing Capability (4x4 Only)
- Hill Start Assist
- Springs - Front, Coil
- Springs - Rear, Leaf, Two-Stage Variable Rate
- Steering - Power Rack-and-Pinion Steering
- Trailer Sway Control
- Selectable Drive Modes - Normal, ECO, Sport, Tow/Haul, Slippery, Trail (4x2)
- Selectable Drive Modes - Normal, ECO, Sport, Tow/Haul, Slippery, Deep Snow/Sand, Mud/Rut (4x4 only)
- 3.3L Ti-VCT V6 Engine
- Auto Start-Stop Engine Technology

- Electronic 10-Speed Automatic Transmission
- Fuel Tank - 23-Gallon (Regular Cab, SuperCab)
- Fuel Tank - 26-Gallon (SuperCrew®)
- Fuel Tank - 30.6-Gallon (PowerBoost™ engine only)

## Safety

- Rear View Camera with Dynamic Hitch Assist
- MyKey®
- Perimeter Anti-Theft Alarm
- Remote Keyless Entry System
- SecuriLock® Passive Anti-Theft System
- SOS Post-Crash Alert System™
- Spare Tire and Wheel Lock
- AdvanceTrac® with Roll Stability Control™ (RSC®)
- Airbags - Front, Driver and Passenger
- Airbags - Front, Driver and Passenger Seat-Mounted Side
- Airbags - Safety Canopy® Side Curtains
- BLIS® with Cross-Traffic Alert
- Curve Control
- Four-Wheel Anti-Lock Brakes
- Safety Belts - Active Restraint System (ARS), Three-Point Manual Lap/Shoulder Belts with Height Adjusters, Pretensioners and Energy Management Retractors on Outside Front Positions
- Tire Pressure Monitoring System (TPMS)

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**Your Configuration: XLT, SuperCab, 6-1/2' Box, 5.0L V8 with Auto Start-Stop Technology and Flex-Fuel Capability Engine, Electronic Ten-Speed Automatic Transmission with Selectable Drive Modes, 4x4, 3.73 Electronic Locking Axle Ratio**  
Pricing shown for Zip code 91915 as of January 27, 2021 <sup>S2</sup>

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Note. Information is provided on an "as is" basis and could include technical, typographical or other errors. Ford makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the Site, the information, materials, content, availability, and products. Ford reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Ford dealer is the best source of the most up-to-date information on Ford vehicles.

**Disclosures through S18 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.**

S1.

Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options.

For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S2.

Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

S3.

Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

S4.

The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

S5. Estimated Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Incentives may vary. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S6.

The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR and term. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Lessee is responsible for \$395 Lease Disposition Fee in select states. Not all buyers will qualify for financing or a lease. Contact your local Ford or Lincoln Dealer for details.

S7.

While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Mid-model-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the most accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.

S8.

Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer.

Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9.

The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10.

AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.

S11.

EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.

S12.

Towing - Properly equipped.

S13.

For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.

S14. The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price. The Estimated Selling Price shown is the Base MSRP plus destination charges and total of options, but does not include service contracts, insurance or any outstanding prior credit balance. Does not include tax, title or registration fees. It also includes the acquisition fee. For Commercial Lease product, upfit amounts are included.

The "estimated capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Capitalized Cost shown is the Base MSRP plus destination charges and total of options, but does not include service contracts, insurance or any outstanding prior credit balance. Does not include tax, title or registration fees. It also includes the acquisition fee. For Commercial Lease product, upfit amounts are included.

S15. The "amount financed" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Amount Financed is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Selling Price of the vehicle less Down Payment, Available Incentives and Net Trade-in Amount.

The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Adjusted Capitalized Cost is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Capitalized Cost less Down Payment, Available Incentives, and Net Trade-in Amount.

S16.

Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.

S17.

Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.

S18. Acquisition Fee is a charge paid by the lessee to Ford Credit to help cover the cost of acquiring and servicing the account.

Note2.

**For Manufacturer Specific Disclosures See Below**

1.

Starting MSRP excludes destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.

2.

EPA-estimated city/hwy mpg. See [fuelconomy.gov](http://fuelconomy.gov) for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.

## DISCLOSURES ( )

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